# Meet the Staff



## **High School**

Mrs. Michelle Mars

Mr. Jason Smiloff (WBL)

Mr. Simon Theodoropoulos

Ms. Jennifer Schragel

Ms. Danielle Disponzio

Ms. Alicia Nicolson

### **Board of Education**

Kelli Anne Jennings, President Marc A. Negrin, Vice President Diana Andrade Teresa Baldinucci-Greenberg Thomas P. Donofrio Jennifer A. Krieger Bernadette M. Smith

Dennis M. Logan, District Clerk

### **District Administration**

Donna Jones, Ed.D. Interim, Superintendent of Schools

> Lori Cannetti Assistant Superintendent for Instruction

Joey J. Cohen, Ed.D. Assistant Superintendent for Human Resources

Jessica Lukas Ed.D
Acting Assistant Superintendent
for Special Education and Pupil Personnel Services

Frank Mazzie School Business Administrator

#### School Administration

Randy E. Rusielewicz, Ed.D. Principal, Patchogue-Medford High School

Garrett Comanzo, Assistant Principal Derek Robinson, Assistant Principal Kristin Pucilowski, Assistant Principal Dennis Sullivan, Ed.D Assistant Principal

> Patchogue-Medford Schools 241 South Ocean Avenue Patchogue, NY 11772

> > www.pmschools.org



## **Business Department**

# Director of CTE and Business Education

Ray Ruiz

631-687-6628

For more information visit the High School web-site and view the Program of Studies at <a href="https://www.pmschools.org">www.pmschools.org</a>



### Q: Why take a business course?

A: Business is the number one sought after degree in college. With a business course in your education, you will be more attractive to employers and colleges alike. You will learn practical skills that can easily be transferred to the workplace. Many industry specific courses are offered in finance and accounting, law and entrepreneurship, and marketing and communication.

### Q: What are the business clubs and what do they do?

A: There are five clubs and all offer scholarships and awards to selected seniors who are active in the clubs throughout their high school careers.

Corporate Raiders: Students have the opportunity to experience careers through an approved internship program while earning credit toward graduation. Students in the program also host several events, such as Career Connections Exploration Day, Mock Finance Day, Shadowing Days, Guest Speakers, and community service.

**DECA:** Students participate in regional competitions in various business career clusters. They also organize and run four blood drives a year and other community service events.

**FBLA:** Students participate in two regional competitions that emphasize real business applications. The Adelphi Apprentice and Business Plan Competitions allow the students to work together to produce and present a business plan to a committee.

Raider Express: The school store is a real life retail outlet run by the students of Pat-Med. At the Raider Express, students are responsible for selling, ordering, marketing, accounting, and staffing.

National Business Honor Society: Nationally recognized club sponsored by the University of Virginia and University of Michigan. Eligible students must have taken 3 business classes and maintain an 85 overall average and a 90 average in three business classes.

The Business Education program provides students with the opportunity to acquire marketing, finance, hospitality, management and technical skills, knowledge, and experience needed to succeed in college or the workplace by taking business courses listed below and participating in the following business clubs: Corporate Raiders Internship Program, DECA, FBLA, National Business Honor Society, and The Raider Express.

Students may earn a Career and Technical Education Graduation Credential by:

- Earning 3.5 Business Education credits
- Passing a business standardized examination
- Passing Career and Financial Management
- Passing Beacon Accounting

**Applications** 

Students can earn a Five-Unit Sequence in Business in lieu of the Foreign Language requirement for a Regents or Advanced Regents Diploma.

## **Business Courses**

## Full Year, 1 Credit

- Business Math and Financial Literacy
- ♦ Accounting

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- Marketing and Salesmanship
- Business Work Experience
- ♦ Beacon College Accounting
- Virtual Enterprise
- ♦ Advanced Computer Applications
- ♦ Hospitality, Tourism & Recreation
- ♦ Fashion Design & Marketing

### One-half Year, .5 Credit

- **Career Financial Management**
- Business Law
- Personal Law
- Fashion Marketing
- Sports Marketing Management
- College Seminar for Seniors
- ♦ College Seminar for Juniors
- ♦ Corporate Raider Internship
- Business Work Experience